



# 2008 CLASSES

**The Nonprofit Resource Center invites you to its Basic 2008 Workshop Series, Tuesdays at the Foundation** where you will learn about fund-raising, grant research, grant-writing, and nonprofit management. Payment must be received in order to reserve your space. We do not offer refunds if you are unable to attend. If you pay using a credit card, please add an extra \$5 for processing. Any questions, contact Sue Racanelli, Manager, (619) 235-2300 or [sue@sdfoundation.org](mailto:sue@sdfoundation.org)

**\*Lunch provided if you register for both classes on the same day**

## SERIES I: JANUARY 15, APRIL 1 (ESCONDIDO), SEPTEMBER 9

### Basic Fund-Raising Primer

9 a.m. to noon

\$75

Develop your fund-raising IQ - Learn to create a reality-based fund-raising plan as you take stock of your agency's assets, develop a strong case statement, set fund-raising goals, choose funding vehicles, and prepare a fund-raising calendar.

## SERIES II: MARCH 11, MAY 20 (ESCONDIDO), OCTOBER 14

*(Beginners to Grantwriting must attend: Series I – Fund-raising Essentials)*

### Rookie to Professional Grant Research

9 a.m. to noon

\$75\*

Develop an organized, focused approach using structured research to secure grants. Identify prospective foundations, corporations, government, and other online resources. Demonstrations on The San Diego Foundation's Online Directory, FC Search, and The Nonprofit Resource Center's resources.

### Art of Proposal Writing to Foundations

1:00 to 4:00 p.m.

\$75\*

Effectively craft winning proposals that increase your chances of getting funded. Designed for both, the beginner looking for an introduction and the intermediate looking to strengthen grant writing skills.

## SIGNATURE SERIES: JUNE 10 OR NOV 11, 2008

### Thrill of Victory - Government Funding

9:00 to noon

\$75

Learn the fundamentals of writing a government proposal including highly effective techniques of organizing, structuring, and presenting your project. This workshop highlights the way reviewers score a proposal and the process to maximize your chances of getting funded.

.....Registration on next page

## The San Diego Foundation 2008 Workshop Registration

Contact: Sue Racanelli    Tel: 619-235-2300    Fax 619-239-1710    E-Mail: [sue@sdfoundation.org](mailto:sue@sdfoundation.org)

**2008 - REGISTRATION:** Please enroll me in the following Workshops

San Diego (SD) : Liberty Station (NTC) 2508 Historic Decatur Road.

North County (NC) : (April and May) Escondido Chamber of Commerce 720 N. Broadway .

Workshop Date (2008) Location	Jan 15 SD	Mar 11 SD	Apr 1 NC	May 20 NC	Jun 10 SD	Sep 9 SD	Oct 14 SD	Nov 11 SD
Series I: Basic Fund-Raising Primer, \$75								
Series II: Grant Research, \$75								
Series II: Proposal Writing to Foundations, \$75								
Signature Series: Proposal Writing - Government, \$75								

**\*Lunch provided upon registration for both classes in each Series. Check here for Vegetarian**

Make check payable to **THE SAN DIEGO FOUNDATION**. Please **ADD \$5.00 extra per individual** for payment by credit card. **You will receive confirmation few days prior to class.** Retain a copy for your records.

Name(s):			
Agency:		Email:	
Address:			
Phone:		Nonprofit Focus:	
MasterCard/Visa/AMEX		Expiration Date	PIN (back of card)    Authorized Signature
Total Payment: \$		<b>(add \$5 for credit card processing)</b>	

**MAIL Payment To:**

Sue Racanelli, The San Diego Foundation, 2508 Historic Decatur Road, Suite 200, San Diego, CA 92106